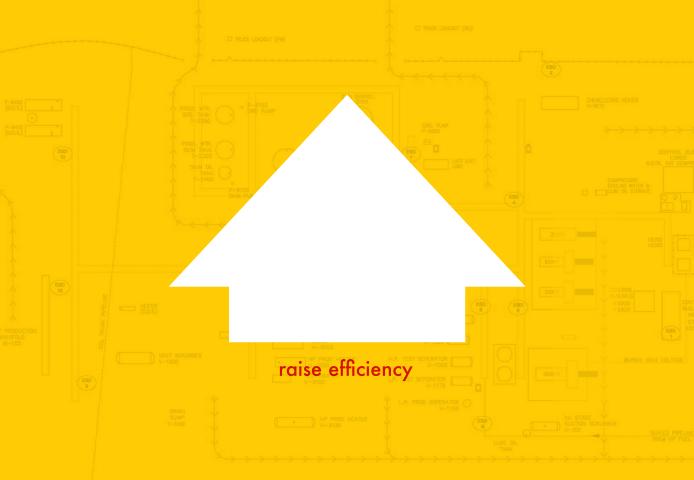




Marking Services Incorporated



Marking Services offers identification products and value-added services that effectively and efficiently reduce in-place costs for marking projects in healthcare, government, public safety, education, and telecommunications facilities. Working directly with mechanical contractors and facility owners of all sizes, MSI provides a single source for all marking needs. MSI frees contractors to do what they do best; knowing that the mechanical identification, pipe marking and valve tagging part of the job is cost-effectively managed. MSI manufactures custom identification products that make information highly visible, install faster and significantly reduce your labor costs. These include pipe markers that clearly communicate the origin, destination and contents of piping systems, signage that identifies hazards and the location of fire fighting and safety equipment and valve tags that provide long-term protection to workers or plant infrastructure. Through our value added services and high quality products, we significantly raise the level of safety awareness, promote safe work conditions and reduce your "in-place" costs.

# MARKING • TAGGING • SIGNAGE



# take-off service

#### The Value of MSI's Take-Off Service



**SAVES TIME** for the Project Manager by creating a list of markers, tags and signs

• MSI's in-house engineers use project drawings and specifications to determine accurate material counts for your identification products



**SAVES MONEY** Installation is efficient and accurate!

- Allows for quantity pricing
- Products are packaged by area reducing the manpower required for implementation



**TENSURES ACCURACY** Prevents over/under-ordering of identifiction products

• Offers a seamless process from Take-Off to material installation



**IT'S FREE** It doesn't get much better than this. At MSI we value our customer's loyalty and offer our Take-Off service at no additional cost!

# What MSI needs from you



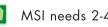
- PDF, hardcopies, internet source or CAD on disk
- ⚠ The appropriate MECHANICAL SPECIFICATION
- Approximate material **DELIVERY DATE** or installation schedule







#### How much time is needed for a Take-Off



MSI needs 2-4 weeks to complete the Take-Off



Take-Off requirements can be submitted to MSI at any time throughout the project (allowing for the 2-4 week minimum)

### What you get...



Drawings marked and color-coded indicating location and style of marker required by, and according to, specification



Take-Off editing worksheet and summary of editing instructions that includes all information for the identification materials requested in take-off.

#### ITEMIZATIONS INDICATING:

- Packed-by area
- Drawing number from which marker came
- Level at which marker will be installed
- Area in which marker will be installed
- Abbreviation of legend
- Legend
- Quantity
- Style/size of marker required on project



All of the labels, tags and markers needed for the project boxed according to floor or area when requested



# submittals

### take advantage of our easy submittal service

MSI knows that part of your contract with customers requires you to provide submittal documents for all the products you supply. As a service to you, MSI will prepare submittal documents that will meet your customer's requirements. Give us your spec; we'll prepare a detailed submittal package that includes custom or stock mechanical identification and equipment labeling product technical data sheets and samples.

Products are ordered and delivered within the construction schedule, so as not to delay any activities. MSI's detailed documents streamline the submittal process, allowing contractors to obtain approval for markers, tags and signage needed.

# pack-by service

# we make it easy for you

Making labeling a cost-effective part of your business entails managing installation expenses. To help reduce in-place costs, MSI offers special packaging services for your mechanical identification order at no additional expense.

- Once your marking products are manufactured, we'll presort them prior to shipping
  in the way that makes the most sense for you to install. MSI packages marking
  products by building, floor, and/or area so they can be installed systematically
  throughout the facility.
- MSI's pack-by service eliminates the labor hours your workers would normally spend sorting mechanical identification labels, pipe markers and valve tags on site. Instead, they can take the boxes to the designated sections and begin installation without delay.

This methodical process ensures quick and efficient equipment label, pipe marker and valve tag installation.



markserv.com

To take advantage of MSI's Take-Off Service, just phone, email or fax your Account Manager:

800.234.0135

sales@markserv.com

Our professional sales staff is experienced in working with specifications and recommending product solutions. We produce a wide variety of innovative products affording our customers many options for meeting their mechanical labeling requirements. Through our commitment to providing value-added services, high-quality products and on-time delivery, MSI offers you a one-stop, comprehensive source for all your identification needs.



Marking Services Incorporated

#### **Corporate Headquarters**

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